

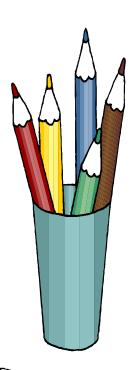
A Component Unit of the Alachua County District School Board

Financial Statements
And
Independent Auditors' Reports

June 30, 2017

KATTELL AND COMPANY, P.L.

Certified Public Accountants Serving the Nonprofit Community 808-B NW 16th Avenue Gainesville, Florida 32601 (352) 395-6565



FINANCIAL STATEMENTS AND INDEPENDENT AUDITORS' REPORTS JUNE 30, 2017 THE EINSTEIN SCHOOL, INC.

A Component Unit of the Alachua County District School Board

Contents

INDEPENDENT AUDITORS' REPORT
REQUIRED SUPPLEMENTARY INFORMATION:
Management's Discussion and Analysis (MD&A)2
SPECIAL PURPOSE FINANCIAL STATEMENTS:
Government-wide Financial Statements:
Statement of Net Position5
Statement of Activities
Governmental Fund Financial Statements:
Balance Sheet
Reconciliation of the Balance Sheet to the Statement of Net Position
Statement of Revenues, Expenditures and Changes in Fund Balances9
Reconciliation of the Statement of Revenues, Expenditures and Changes
in Fund Balances to the Statement of Activities
Notes to the Financial Statements
REQUIRED SUPPLEMENTARY INFORMATION:
Budgetary Comparison Schedule – General Fund
ADDITIONAL ELEMENTS:
Communication with Those Charged with Governance
Management Letter
Independent Auditors' Report on Internal Control over Financial Reporting and on
Compliance and Other Matters Required by Government Auditing Standards 19
Schedule of Findings
School's Response

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INDEPENDENT AUDITORS' REPORT

To the Board of Directors The Einstein School, Inc. October 13, 2017

Report on Financial Statements

We have audited the accompanying financial statements of the governmental activities and each major fund of The Einstein School, Inc. (the School), a component unit of the Alachua County District School Board, as of and for the year ended June 30, 2017, and the related notes to the financial statements, which collectively comprise the School's basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements. Management is responsible for the preparation and fair presentation of these financial statements in accordance with the accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility. Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards required that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Opinions. In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities and each major fund of the School as of June 30, 2017, and the respective changes in financial position thereof for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters - Required Supplementary Information. Accounting principles generally accepted in the United States of America require that management's discussion and analysis and the budgetary comparison schedule, as listed in the table of contents, be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated October 13, 2017, on our consideration of the School's internal control over financial reporting (internal control) and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on internal control or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the School's internal control and compliance.

Gainesville, Florida

Kattell and Company, P.L.

Management's Discussion and Analysis June 30, 2017 The Firstein School Inc.

The Einstein School, Inc.

A Component Unit of the Alachua County District School Board

This discussion and analysis of the School's financial performance provides an overview of the School's financial activities for the fiscal year ended June 30, 2017. Please read it in conjunction with the School's financial statements, which follow this section.

The following are various financial highlights for fiscal year 2017:

- The School's overall net position increased by approximately \$81,000, which is about 8%.
- Total ending unrestricted net position was approximately \$346,000.
- The School had total expenses for the year of about \$917,000 compared to revenues of approximately \$998,000.
- The School educated 105 students in 2017 and 107 students in 2016 in grades 2-8.

OVERVIEW OF THE BASIC FINANCIAL STATEMENTS

This annual report contains government-wide financial statements that report on the School's activities as a whole and fund financial statements that report on the School's individual funds.

Government-wide Financial Statements

The first financial statement is the Statement of Net Position. This statement includes all of the School's assets and liabilities using the accrual basis of accounting. Accrual accounting is similar to the accounting used by most private-sector companies. All of the current year revenues and expenses are recorded, regardless of when cash is received or paid. Net position – the difference between assets and liabilities – can be used to measure the School's financial position.

The second financial statement is the Statement of Activities. This statement is also shown using the accrual basis of accounting. It shows the increases and decreases in net position during the fiscal year. Over time, the increases or decreases in net position are useful indicators of whether the School's financial health is improving or deteriorating. However, other non-financial factors, such as enrollment levels or changes in state funding, must also be considered when assessing the overall health of the School.

In these statements, all of the School's activities are considered to be governmental activities. The School has no business-type activities, which are generally financed in whole or in part by fees charged to external parties for goods or services.

Fund Financial Statements

Following the government-wide financial statements are the fund financial statements. They provide more detailed information about the School's funds.

The School maintains two individual governmental funds, the General Fund and Capital Projects Fund. These funds are considered to be major funds and, accordingly, they are separately displayed.

Governmental funds are accounted for using modified accrual accounting. Modified accrual accounting focuses on available cash and other financial assets that can readily be converted to cash. This provides a shorter-term view of the governmental fund's financial position. A reconciliation is provided with these statements, which helps to explain the differences between the fund financial statements and the government-wide financial statements.

Management's Discussion and Analysis June 30, 2017

The Einstein School, Inc.

A Component Unit of the Alachua County District School Board

CONDENSED FINANCIAL INFORMATION

The following table presents condensed, government-wide current year and prior year data about net position and changes in net position.

	2017 Governmental Activities	2016 Governmental Activities
Net Posit	ion	
Assets: Non-capital Assets Capital Assets, Net Total Assets Liabilities: Current Liabilities Long Term Liabilities Total Liabilities Net Assets: Net investment in Capital Assets Restricted	\$ 460,302 1,593,092 2,053,394 20,519 994,792 1,015,311 598,300 93,717	\$ 389,918 1,604,313 1,994,231 7,923 1,029,288 1,037,211 575,025 88,713
Unrestricted Total Net Assets	346,066 \$ 1,038,083	\$ 957,020
Change in Net	Position	
Program Revenues: Charges for Services Capital Grants & Contributions General Revenues: Florida Education Finance Program Other State Revenues Unrestricted Grants & Contributions Unrestricted Investment Earnings	\$ 69,685 36,923 809,100 14,588 54,407 13,379	\$ 73,312 40,532 778,302 6,026 51,986 3,298
Total Revenues Program Expenses: Instruction Instructional Support Services General Support Services Community Service Interest on Long Term Debt	998,082 526,068 46,822 270,062 21,753 52,314	953,456 513,301 46,013 337,708 33,554 54,187
Total Expenses Change in Net Position Beginning Net Position Ending Net Position	917,019 81,063 957,020 \$ 1,038,083	984,763 (31,307) 988,327 \$ 957,020

Management's Discussion and Analysis June 30, 2017

The Einstein School, Inc.

A Component Unit of the Alachua County District School Board

OVERALL FINANCIAL POSITION AND RESULTS OF OPERATIONS

Governmental Activities. The governmental activities generated \$106,608 in program revenues and \$891,474 of general revenues, and incurred \$917,019 of program expenses. This resulted in a \$81,063 increase in net position.

THE SCHOOL'S INDIVIDUAL FUNDS

General Fund. The fund balance of the General Fund increased by \$57,788 from \$381,995 to \$439,783.

Capital Projects Fund. The fund balance of the Capital Projects Fund remained at \$0. All capital outlay funds received were expended on eligible costs during the year.

BUDGETARY HIGHLIGHTS

General Fund. There were no significant differences between original and final budgeted amounts. There were no differences between the final budget and actual amounts.

CAPITAL ASSETS AND DEBT ADMINISTRATION

Capital Assets. The School replaced the building's roof. Otherwise, the School had no significant capital asset activity. Please refer to a note to the accompanying financial statements entitled Capital Assets and Depreciation for more detailed information about the School's capital asset activity.

Debt Administration. The School issued no new debt and made scheduled payments on its existing debt. Please refer to a note to the accompanying financial statements entitled Long-Term Liabilities for more detailed information about the School's long-term debt activity.

ECONOMIC FACTORS

The School currently is not aware of any conditions that are expected to have a significant effect on the School's financial position or results of operations.

CONTACTING THE SCHOOL'S FINANCIAL MANAGEMENT

This financial report is designed to provide a general overview of the School's finances and to show the School's accountability for the money it receives. If you have any questions about this report or need additional financial information, contact Christine Aurelio, Principal, The Einstein School, Inc., 5910 S.W. Archer Road, Gainesville, Florida 32608.

Statement of Net Position June 30, 2017 The Einstein School, Inc.

	Governmental Activities
Assets	
	_
Cash	\$ 123,321
Cash with Fiscal Agent	93,717
Investments	230,466
Receivables	6,410
Prepaids	6,388
Capital Assets:	
Land	425,000
Depreciable Capital Assets, Net	1,168,092
Total Assets	2,053,394
Liabilities	
	_
Accounts Payable	19,614
Deferred Revenue	905
Long Term Debt:	
Due Within One Year	37,119
Due In More Than One Year	957,673
Total Liabilities	1,015,311
Net Position	
Net Investment in Capital Assets	598,300
Restricted for Debt Service	65,945
Restricted for Capital Replacement	27,772
Unrestricted	346,066
Total Net Position	\$ 1,038,083

Statement of Activities For the Year Ended June 30, 2017 The Einstein School, Inc.

			Program Revenues	5	
	Expenses	Charges for Services	Operating Grants and Contributions	Capital Grants and Contributions	Net (Expense) Revenue and Change in Net Position
Functions/Programs:					
Governmental Activities:	Φ (72.5.0.50)	A	A	φ (51 5 0 5 5)
Instruction	\$ (526,068)	\$ 10,202	\$	\$	\$ (515,866)
Instructional Support Services	(46,822)	12,200			(46,822)
General Support Services Community Services	(270,062) (21,753)	47,283			(257,862) 25,530
Interest on Long-Term Debt	(52,314)	-1 7,265		36,923	(15,391)
Total	\$ (917,019)	\$ 69,685	\$	\$ 36,923	(810,411)
		Other Sta			809,100 14,588 54,407
		Unrestricted	l Investment Earni	ngs	13,379
		Total General	Revenues		891,474
		Change in Net	Position		81,063
		Net Position –	Beginning of Yea	ır	957,020
		Net Position –	End of Year		\$ 1,038,083

Balance Sheet – Governmental Funds June 30, 2017

The Einstein School, Inc.

	_	General Fund		pital ts Fund	 Total rernmental Funds
	Ass	ets			
Cash	\$	123,321	\$		\$ 123,321
Cash with Fiscal Agent		93,717			93,717
Investments		230,466			230,466
Receivables		6,410			6,410
Prepaids		6,388	-		 6,388
Total Assets	\$	460,302	\$		\$ 460,302
Liabilities	and l	Fund Balanc	es		
Liabilities:					
Accounts Payable	\$	19,614	\$		\$ 19,614
Prepaid Fees		905			 905
Total Liabilities		20,519			 20,519
Fund Balances:					
Non-spendable Prepaids		6,388			6,388
Restricted - Debt Service		65,945			65,945
Restricted - Capital Asset Replacement		27,772			27,772
Assigned		230,466			230,466
Unassigned		109,212			109,212
Total Fund Balances		439,783			439,783
Total Liabilities and Fund Balances	\$	460,302	\$		\$ 460,302

Reconciliation of the Balance Sheet to the Statement of Net Position – Governmental Funds

June 30, 2017 The Einstein School, Inc.

A Component Unit of the Alachua County District School Board

Fund Balances – Total Governmental Funds	\$ 439,783
Amounts reported for Governmental activities in the statement of net position are different because:	
Capital assets used in governmental activities are not reported in the governmental funds.	
Capital Assets – Net of Accumulated Depreciation	1,593,092
Long-term liabilities are not due and payable in the current period and so are not reported as fund liabilities, but are included in the statement of net position.	
Long-Term Liabilities	 (994,792)

\$ 1,038,083

Net Position of Governmental Activities

Statement of Revenues, Expenditures and Changes in Fund Balances – Governmental Funds

For the Year Ended June 30, 2017 The Einstein School, Inc.

		General Capital Fund Projects Fund		-	Total Governmenta Funds	
	Reve	enues				
State Revenue:						
Florida Education Finance Program	\$	809,100	\$		\$	809,100
Public Education Capital Outlay	·		·	36,923	·	36,923
Other State Revenue		14,588		, 		14,588
Local Revenue:						
School Age Child Care Fees		47,283				47,283
Rental Income		12,200				12,200
Interest Income		13,379				13,379
Gifts and Fundraising		54,407				54,407
Other Local Revenues		10,202				10,202
Total Revenues		961,159		36,923		998,082
Expenditures ar	nd Chai	nges in Fund	l Balan	ces		
Expenditures:						
Current:						
Instruction		525,729				525,729
Instructional Support Services		46,822				46,822
General Support Services		259,180				259,180
Community Services		21,753				21,753
Debt Service:		•				,
Principal		34,496				34,496
Interest		15,391		36,923		52,314
Total Expenditures		903,371		36,923		940,294
Net Change in Fund Balance		57,788				57,788
Fund Balances, June 30, 2016		381,995				381,995
Fund Balances, June 30, 2017	\$	439,783	\$		\$	439,783

Reconciliation of the Statement of Revenues, Expenditures and Changes in Fund Balances to the Statement of Activities - Governmental Funds

For the Year Ended June 30, 2017 The Einstein School, Inc.

Excess of Revenues over Expenditures – Total Governmental Funds	\$ 57,788
Amounts reported for governmental activities in the statement of activities are different because:	
Governmental funds report capital outlays as expenditures. However, in the statement of activities, the cost of those assets is depreciated over their estimated useful lives.	
Current Year Expenditures for Capital Assets Current Year Depreciation Expense	31,693 (42,914)
Issuance of long term debt provides current financial resources to governmental funds, but has no effect on net position. Repayment of principal is an expenditure in governmental funds, but reduces long-term liabilities in the statement of net position.	
Current Year Principal Payments	 34,496
Change in Net Position of Governmental Activities	\$ 81,063

June 30, 2017

The Einstein School, Inc.

A Component Unit of the Alachua County District School Board

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting policies of The Einstein School, Inc. conform to generally accepted accounting principles as applicable to governments. The more significant accounting policies are described below to enhance the usefulness of the financial statements to the reader.

Reporting Entity

The Einstein School, Inc. is a not-for-profit corporation organized in 1998 pursuant to Chapter 617, Florida Statutes, the Florida Not For Profit Corporation Act, and Section 1002.33, Florida Statutes. The not-for-profit corporation conducts business as The Einstein School (the School). The governing body of the School is the not-for-profit corporation's Board of Directors which is composed of five members.

The general operating authority of the School is contained in Section 1002.33, Florida Statutes. The School operates under a charter of the sponsoring school district, the Alachua County District School Board (the District). The current charter is effective until June 30, 2019, and may be renewed provided that a program review demonstrates that certain criteria addressed in Section 1002.33(7), Florida Statutes, have been successfully accomplished. At the end of the term of the charter, the District may choose not to renew the charter under grounds specified in the charter, in which case the District is required to notify the School in writing at least 90 days prior to the charter's expiration. Pursuant to Section 1002.33(8)(e), Florida Statutes, the charter school contract provides that in the event the School is dissolved or terminated, any unencumbered funds and all School property purchased with public funds automatically revert to the District. During the term of the charter, the District may also terminate the charter if good cause is shown. The School is considered a component unit of the District.

Criteria for determining if other entities are potential component units of the School which should be reported with the School's basic financial statements are identified and described in the Governmental Accounting Standards Board's (GASB) Codification of Governmental Accounting and Financial Reporting Standards, Sections 2100 and 2600. The application of these criteria provide for identification of any entities for which the School is financially accountable and other organizations for which the nature and significance of their relationship with the School are such that exclusion would cause the School's basic financial statements to be misleading or incomplete. Based on these criteria, no component units are included within the reporting entity of the School.

Government-wide Financial Statements

The government-wide financial statements (the Statement of Net Position and the Statement of Activities) report information on all of the activities of the School. Governmental activities are reported separately from business-type activities, which rely on fees charged to external parties as their primary revenues. The School has no business-type activities.

Any internal inter-fund activity has been eliminated from the government-wide financial statements.

The Statement of Net Position reports the School's financial position as of the end of the fiscal year. In this statement, the School's net position is reported in three categories: net investment in capital assets; restricted net position; and unrestricted net position.

The Statement of Activities is displayed using a net-cost format and reports the degree to which the direct expenses of a given function are offset by program revenues. Direct expenses are those that are clearly identifiable with a specific function. Program revenues include 1) charges for services that are directly related to a given function and 2) grants and contributions that are restricted to meeting the operational or capital requirements of a particular function. Other items not properly included among program revenues are reported instead as general revenues.

June 30, 2017

The Einstein School, Inc.

A Component Unit of the Alachua County District School Board

NOTE 1 – <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES</u> (continued)

Fund Financial Statements

The financial transactions of the School are reported in individual funds in the fund financial statements. The governmental fund statements include reconciliations with brief explanations to better identify the relationship between the government-wide statements and the statements for the governmental funds.

The following funds are used by the School:

GOVERNMENTAL FUNDS

<u>General Fund</u> – The General Fund is the general operating fund of the School. It is used to account for all financial resources, except those associated with grants that are restricted to specified uses.

<u>Capital Projects Fund</u> – The Capital Projects Fund is used to account for financial resources associated with grants that are restricted to capital uses.

In the accompanying fund financial statements, the General Fund and Capital Projects Fund are both considered to be major funds and, therefore, are separately displayed. The School has no nonmajor funds.

Measurement Focus and Basis of Accounting

The government-wide financial statements are reported using the economic resources measurement focus and the accrual basis of accounting. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows.

Governmental fund financial statements are reported using the current financial resources measurement focus and the modified accrual basis of accounting. Revenues are recognized as soon as they are both measurable and available. Revenues are considered to be available when they are collectible within the current period or soon enough thereafter to pay liabilities of the current period. For this purpose, the School considers revenues to be available if they are collected within 60 days of the end of the current fiscal period. Expenditures generally are recorded when the related fund liability is incurred. However, debt service expenditures are recorded only when payment is due.

Most revenues are considered to be susceptible to accrual and have been measured in the current fiscal period. Certain other revenue items are considered to be measurable and available only when cash is received.

Cash and Cash Equivalents

Cash consists of deposits in financial institutions. Such deposits qualify as public deposits and are insured by Florida's Public Deposits Program as defined in Section 280.02, Florida Statutes. The School has no policy regarding deposit custodial credit risk.

Cash with Fiscal Agent

The School has cash held with a fiscal agent to fund required reserves for debt service and for capital asset replacement. These amounts are recorded as restricted on the Statement of Net Position.

Investments

The School established a fund (the Fund) at the Community Foundation of North Central Florida (CFNCF) and makes occasional contributions to that fund. Distributions from the fund will be made upon written request from the School and subject to CFNCF's powers of modification and removal. The Fund is considered an investment in an external investment pool and the fair value of the Fund is determined by the fair value per share of the pool's underlying portfolio. CFNCF is a private not-for-profit entity and, therefore, is not subjected to any regulatory oversight. The fair value of the School's deposit with CFNCF is the same as the value of the pool shares.

June 30, 2017

The Einstein School, Inc.

A Component Unit of the Alachua County District School Board

NOTE 1 – <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES</u> (continued)

Prepaids

Certain payments to vendors reflect costs applicable to future accounting periods and are recorded as prepaid items in both government-wide and fund financial statements. Prepaid assets are reported as "non-spendable" in the funds financial statements to indicate that prepaids do not represent available expendable resources.

Capital Assets and Depreciation

Capital assets are defined by the School as assets with an initial, individual cost of \$1,000 or more and an estimated useful life of more than one year. These assets are recorded at historical cost. Donated capital assets are recorded at estimated fair value on the date of donation.

Depreciable capital assets are depreciated using the straight-line method over the following estimated useful lives:

<u>Assets</u>	<u>Years</u>
Buildings	15-39
Improvements	15
Furniture, Fixtures and Equipment	5

Revenue Sources

Revenues for current operations are received primarily from the District pursuant to the funding provisions included in the School's charter. In accordance with the funding provisions of the charter and Florida Statutes, the School reports the number of full-time equivalent (FTE) students and related data to the District. Under the provisions of Florida Statutes the District reports the number of FTE students and related data to the Florida Department of Education (FDOE) for funding through the Florida Education Finance Program. Funding for the School is adjusted during the year to reflect the revised calculations by the FDOE under the Florida Educational Finance Program and the actual weighted FTE students reported by the School during the designated FTE student survey periods.

The School also receives other financial assistance. This assistance is generally based on applications submitted to and approved by the granting agency.

Compensated Absences

The School does not pay for employees' unused sick leave. Unused time may not accumulate to be used in subsequent years, therefore, no liability is recorded.

Long-term Liabilities

Long-term debt and other long-term obligations are reported in the government-wide financial statements. Long-term liabilities are not reported in the governmental funds because governmental funds use the current financial resources measurement focus.

Net Position

Net Position represents the difference between assets and liabilities and is reported in three categories as hereafter described. *Net investment in capital assets* represents capital assets, net of accumulated depreciation and any outstanding debt related to those assets. Net Position is reported as *restricted* when there are legal limitations imposed on its use by legislation, or external restrictions imposed by other governments, creditors, or grantors. The balance of Net Position is reported as *unrestricted*.

When both restricted and unrestricted resources are available for use, it is the School's policy to use restricted resources first, and then unrestricted resources as they are needed.

June 30, 2017

The Einstein School, Inc.

A Component Unit of the Alachua County District School Board

NOTE 1 – <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES</u> (concluded)

Fund Balance Classifications

Governmental funds report separate classifications of fund balance.

Non-Spendable. The non-spendable fund balance classification includes amounts that cannot be spent because they are either (a) not in spendable form or (b) legally or contractually required to be maintained intact.

Restricted. The restricted fund balance is defined as having restrictions (a) externally imposed by creditors (such as through debt covenants), grantors, contributors, or laws or regulations of other governments, or (b) imposed by law through constitutional provisions or enabling legislation.

Committed. Committed fund balance is defined as amounts that can only be used for specific purposes pursuant to constraints imposed by formal action of the School's Board of Directors.

Assigned. Assigned fund balance is defined as amounts that are constrained by the intent of the School's Board of Directors to be used for specific purposes, but are neither restricted nor committed. The School has given the authority to assign fund balance to the School's Principal. Assigned fund balance includes spendable fund balance amounts established by the Principal that are intended to be used for specific purposes that are neither considered restricted or committed. Assignment of fund balance may be (a) made for a specific purpose that is narrower than the general purposes of the government itself; and/or (b) used to reflect the appropriation of a portion of existing unassigned fund balance to eliminate a projected deficit in the subsequent year's budget in an amount no greater than the projected excess of expected expenditures over expected revenues. Assigned fund balance shall reflect management's intended use of resources as set forth each year by the Principal. Assigned fund balance may or may not be appropriated for expenditure in the subsequent year depending on the timing of the project/reserve for which it was assigned.

Unassigned. Unassigned fund balance is the residual classification for the general fund.

It is the policy of the School that they will use restricted resources to the extent which they are available, then committed resources, followed by assigned resources. Once these are consumed the School will then use unassigned resources. The School does not have a formal policy requiring a minimum fund balance.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make various estimates. Actual results could differ from those estimates.

NOTE 2 - CAPITAL ASSETS AND DEPRECIATION

Capital asset activity for the year ended June 30, 2017, was as follows:

	Balance July 1,			Balance June 30.
	2016	Additions	Deletions	2017
Capital Assets not Being Depreciated:				
Land	\$ 425,000	\$	\$	\$ 425,000
Total Capital Assets not Being Depreciated	425,000			425,000
Capital Assets Being Depreciated:				
Buildings	1,460,120	31,693	1,265	1,490,548
Improvements	17,800		225	17,575
Furniture, Fixtures & Equipment	42,894		998	41,896
Total Capital Assets Being Depreciated	1,520,814	31,693	2,488	1,550,019
Accumulated Depreciation				
Buildings	297,010	39,909	1,265	335,654
Improvements	7,480	1,279	225	8,534
Furniture, Fixtures & Equipment	37,011	1,726	998	37,739
Total Accumulated Depreciation	341,501	42,914	2,488	381,927
Net Capital Assets	\$ 1,604,313	\$ (11,221)	\$	\$ 1,593,092

June 30, 2017

The Einstein School, Inc.

A Component Unit of the Alachua County District School Board

NOTE 2 – <u>CAPITAL ASSETS AND DEPRECIATION</u> (concluded)

Depreciation was charged to functions/programs as follows:

Instruction \$ 339
General Support 42,575
Total Depreciation Expense \$42,914

NOTE 3 – RISK MANAGEMENT

The School is exposed to various risks of loss, including general liability, personal injury, workers compensation, and errors and omissions. To manage its risks, the School has purchased commercial insurance. Settled claims resulting from these risks have not exceeded commercial coverage in the current and previous two years.

NOTE 4 – <u>LONG-TERM LIABILITIES</u>

A summary of changes in long-term liabilities follows:

	Balance				Ba	alance	Α	Amount
	July 1,				Ju	ne 30,		Due
	<u>2016</u>	Additio	ons	<u>Deletions</u>	2	2017	<u>In</u>	1 Year
Note Payable	\$ 1,029,288	\$		\$ 34,496	\$	994,792	\$	37,119

The School borrowed \$1,200,000 to purchase and renovate its facilities. In November, 2014, the School modified the existing loan. The note payable is a fixed rate loan; is collateralized by the School's real property; is amortized over 20 years; carries an interest rate of 5.09%; and includes a balloon payment due October 2019. The payments are \$7,234 per month. There is a prepayment penalty ranging from one to five percent. The scheduled debt service requirements are as follows:

Year Ending June 30,	Principal	Interest	Payment
2018	\$ 37,119	\$ 49,691	\$ 86,810
2019	39,053	47,757	86,810
2020	918,620	13,465	932,085
Total	\$ 994,792	\$ 110,913	\$1,105,705

NOTE 5 – EMPLOYEE RETIREMENT PLAN

The School has established a Simplified Employee Pension (SEP), a defined contribution pension plan administered by Valic. Pursuant to the SEP, the School may contribute five percent of each employee's gross pay for the contract year. There are no matching requirements. The School did not make any contributions to this plan during the years ending June 30, 2017, 2016 or 2015. The Board of Directors has the authority to amend or terminate the plan.

Budgetary Comparison Schedule – General Fund

For the Year Ended June 30, 2017 The Einstein School, Inc.

A Component Unit of the Alachua County District School Board

	BUDGETED			
	Original	Final	Actual Amounts	Variance with Final Budget
	Revenue	es		
State Revenue:				
Florida Education Finance Program	\$ 876,000	\$ 809,100	\$ 809,100	\$
Other State Revenue	5,760	14,588	14,588	·
Local Revenue:	,	,	,	
School Age Child Care Fees	36,600	47,283	47,283	
Rental Income	6,420	12,200	12,200	
Interest Income	1,440	13,379	13,379	
Gifts and Fundraising	23,400	54,407	54,407	
Other Local Revenues	11,555	10,202	10,202	
Total Revenues	961,175	961,159	961,159	
Expend	ditures and Change	s in Fund Balances		
Expenditures:				
Current:				
Instruction	433,020	525,729	525,729	
Instructional Support Services	45,180	46,822	46,822	
General Support Services	352,200	259,180	259,180	
Community Services	40,740	21,753	21,753	
Debt Service:				
Principal	34,000	34,496	34,496	
Interest	14,000	15,391	15,391	
Total Expenditures	919,140	903,371	903,371	
Net Change in Fund Balance	42,035	57,788	57,788	
Fund Balances, June 30, 2016		381,995	381,995	
Fund Balances, June 30, 2017	\$ 42,035	\$ 439,783	\$ 439,783	\$

Note to Schedule:

An annual Budget is adopted on the modified accrual basis of accounting, consistent with generally accepted accounting principles. Amendments to the budget can only be made with the approval of the Board of Directors. The fund is the legal level of control.

Certified Public Accountants Serving the Nonprofit Community

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COMMUNICATION WITH THOSE CHARGED WITH GOVERNANCE

October 13, 2017

To the Board of Directors The Einstein School, Inc

We have audited the financial statements of The Einstein School, Inc. (the School) for the year ended June 30, 2017, and have issued our report thereon dated October 13, 2017. Professional standards require that we provide you with information about our responsibilities under generally accepted auditing standards, as well as certain information related to the planned scope and timing of our audit. We have communicated such information in our engagement letter to you dated July 14, 2017. Professional standards also require that we communicate to you the following information related to our audit.

Qualitative Aspects of Accounting Practices

Accounting Policies. Management is responsible for the selection and use of appropriate accounting policies. The significant accounting policies used by the School are described in the notes to the financial statements. No new accounting policies were adopted and the application of existing policies was not changed during the year. We noted no transactions entered into by the School during the year for which there is a lack of authoritative guidance or consensus. All significant transactions have been recognized in the financial statements in the proper period.

Accounting Estimates. Accounting estimates are an integral part of the financial statements prepared by management and are based on management's knowledge and experience about past and current events and assumptions about future events. Certain accounting estimates are particularly sensitive because of their significance to the financial statements and because of the possibility that future events affecting them may differ significantly from those expected. There are no estimates that are particularly sensitive.

Disclosures. There are no disclosures that are particularly sensitive.

Corrected and Uncorrected Misstatements. Professional standards require us to accumulate all known and likely misstatements identified during the audit, other than those that are trivial, and communicate them to the appropriate level of management. Management has corrected all such misstatements. There were no significant adjustments and no significant unadjusted differences.

Our Working Relationship with Management

Difficulties Encountered in Performing the Audit. We encountered no significant difficulties in dealing with management in performing and completing our audit.

Disagreements with Management. For purposes of this letter, professional standards define a disagreement with management as a financial accounting, reporting, or auditing matter, whether or not resolved to our satisfaction, that could be significant to the financial statements or the auditor's report. We are pleased to report that no such disagreements arose during the course of our audit.

Management Representations. We have requested certain representations from management that are included in the management representation letter.

Management Consultations with Other Independent Accountants. In some cases, management may decide to consult with other accountants about auditing and accounting matters, similar to obtaining a "second opinion" on certain situations. If a consultation involves application of an accounting principle to the School's financial statements or a determination of the type of auditors' opinion that may be expressed on those statements, our professional standards require the consulting accountant to check with us to determine that the consultant has all the relevant facts. To our knowledge, there were no such consultations with other accountants.

Consultations Prior to Engagement. We generally discuss a variety of matters, including the application of accounting principles and auditing standards, with management each year prior to retention as the School's auditors. However, these discussions occurred in the normal course of our professional relationship and our responses were not a condition to our retention.

* * * * * * * *

This information is intended solely for the use of management and the Board of Directors of the School and is not intended to be and should not be used by anyone other than these specified parties.

Very truly yours,

Kattell and Company, P.L.

-17-

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MANAGEMENT LETTER

To the Board of Directors, The Einstein School, Inc. October 13, 2017

Report on the Financial Statements. We have audited the financial statements of The Einstein School, Inc. (the School), as of and for the fiscal year ended June 30, 2017, and have issued our report thereon dated October 13, 2017.

Auditors' Responsibility. We conducted our audit in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and Chapter 10.850, Rules of the Auditor General.

Other Reports and Schedules. We have issued our Independent Auditors' Report on Internal Control over Financial Reporting and on Compliance and Other Matters Required by *Government Auditing Standards*, and Schedule of Findings. Disclosures in that report and schedule, which are dated October 13, 2017, should be considered in conjunction with this management letter.

Prior Audit Findings. Section 10.854(1)(e)1., Rules of the Auditor General, requires that we determine whether or not corrective actions have been taken to address findings and recommendations made in the preceding annual financial audit report. There were no findings in the prior year audit.

Official Title. Section 10.854(1)(e)5, Rules of the Auditor General, requires the name or official title of the entity. The official title of the entity is The Einstein School, Inc.

Financial Condition. Sections 10.854(1)(e)2., Rules of the Auditor General requires that we report the results of our determination as to whether or not the School has met one or more of the conditions described in Section 218.503(1), Florida Statutes, and identification of the specific condition(s) met. In connection with our audit, we determined that the School did not meet any of the conditions described in Section 218.503(1), Florida Statutes.

Pursuant to Sections 10.854(1)(e)6.a. and 10.855(12), Rules of the Auditor General, we applied financial condition assessment procedures for the School. It is management's responsibility to monitor the School's financial condition, and our financial condition assessment was based in part on representations made by management and the review of financial information provided by same.

Transparency. Sections 10.854(1)(e)7. and 10.855(13), Rules of the Auditor General, require that we report the results of our determination as to whether the School maintains on its website the information specified in Section 1002.33(9)(p), Florida Statutes. In connection with our audit, we determined that the School maintained on its website the information specified in Section 1002.33(9)(p), Florida Statutes.

Other Matters. Section 10.854(1)(e)3, Rules of the Auditor General, requires that we address in the management letter any recommendations to improve financial management. See 2017-001 in the Schedule of Findings.

Section 10.854(1)(e)4, Rules of the Auditor General, requires that we address noncompliance with provisions of contracts or grant agreements, or abuse, that have occurred, or are likely to have occurred, that have an effect on the financial statements that is less than material but which warrants the attention of those charged with governance. In connection with our audit, we did not have any such findings.

Purpose of this Letter. Our management letter is intended solely for the information and use of the Legislative Auditing Committee, members of the Florida Senate and the Florida House of Representatives, the Florida Auditor General, the local district school board, the Board of Directors and management of the School, and is not intended to be and should not be used by anyone other than these specified parties.

Thank you for the cooperation and courtesies extended to us during the course of the audit. Please let us know if you have any questions or comments concerning this letter, our accompanying reports, or any other matters.

Kattell and Company, P.L.

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INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS REQUIRED BY GOVERNMENT AUDITING STANDARDS

To the Board of Directors, The Einstein School, Inc.

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States, the financial statements of the governmental activities and each major fund of The Einstein School, Inc., (the School), as of and for the year ended June 30, 2017, and the related notes to financial statements, which collectively comprise the School's basic financial statements, and have issued our report thereon dated October 13, 2017.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the School's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements but not for the purpose of expressing an opinion on the effectiveness of the School's internal control. Accordingly, we do not express an opinion on the effectiveness of the School's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the School's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that were not identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the School's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

School's Response to Findings

The School's responses to the findings identified in our audit are described in the accompanying letter from the School. The School's response was not subjected to the auditing procedures applied in the audit of the financial statements and, accordingly, we express no opinion on it.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the School's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the School's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

* * * * * * *

As required by the Rules of the Auditor General of the State of Florida, we noted certain matters that we reported to management of the School in the management letter dated October 13, 2017.

October 13, 2017

Kattell and Company, P.L.

Schedule of Findings June 30, 2017

The Einstein School, Inc.

A Component Unit of the Alachua County District School Board

Recommendation to Improve Financial Management

2017-001 Potential Cost Savings

Finding – The School has been paying communications tax on its utility bills. We believe the School qualifies for exemption from these taxes.

Recommendation – The School should communicate with the vendor to terminate this assessment and seek refunds for amounts previously paid.

The Einstein School, Inc.
"Where Children Learn to Read"
5910 SW Archer Road
Gainesville, Florida 32608

October 13, 2017

Kattell and Company, P. L 808-B NW 16th Avenue Gainesville, FL 32601

Dear Kattell and Company, School Board of Alachua County, Auditor General and Other Interested Parties,

The Einstein School staff met and reviewed the 2016-17 Financial Audit Report findings. The audit finding that we are paying a communications tax to our local cable company, Cox Communications will be addressed.

The Einstein School would like to thank Kattell and Company for working with us this year.

Sincerely,

Christine Aurelio, M.Ed.

Principal

The Einstein School, Inc